Message Text

UNCLASSIFIED

PAGE 01 STOCKH 02282 280929Z ACTION EUR-12

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E.O. 11652: N/A TAGS: BEXP, SW

SUBJECT: ADS REQUEST FOR THE SPENCER TURBINE COMPANY, WINDSOR, CT

REF: COMMERCE CD-144, 4/6/77

- 1. IN CONNECTION WITH THIS ADS WE CONTACTED A NUMBER OF POTENTIAL SWEDISH AGENTS AND DISTRIBUTORS IN THE COMPRESSOR, PUMP AND AIR TREATMENT FIELDS. ALL OF THESE COMPANIES WERE GIVEN DESCRIPTIVE MATERIAL. NONE OF THEM, HOWEVER, HAS YET EXPRESSED INTEREST IN REPRESENTING SPENCER PRODUCTS IN SWEDEN. MOST OF THOSE WE CONTACTED FELT THAT THE DESIGN AND THE CONSTRUCTION OF THE SPENCER TURBO-COMPRESSORS ARE SOMEWHAT OLD FASHIONED FOR THE SWEDISH MARKET AND DO NOT MEET THE DEMANDS OF HIGHLY ADVANCED TECHNOLOGY IN THIS INDUSTRY IN SWEDEN.
- 2. THE FOLLOWING COMPANY, HOWEVER, WANTED TO KEEP THE BROCHURE MATERIAL TO BE ABLE TO CONTACT SPENCER TURBINE CO AT A LATER OCCASION:

SVENSKA MASKIN AB GREIFF ATT: MR. SVEN-ERIK ANDERSSON BOX 42036

S-126 12 STOCKHOLM, SWEDEN

THIS COMPANY SPECIALIZES IN AIR COMPRESSORS, AIR CLEANERS, COMPRESSED AIR PUMPS, GRINDING MACHINES, ETC. SHARE CAPITAL: SKR 600 THOUSAND. EMPLOYEES: 180. UNCLASSIFIED

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ESTABLISHED: 1933. EXCELLENT TRADE CONTACT.

3. FOLLOWING COMPANY HAS NOT YET GIVEN ANY DEFINITE REPLY.

IT HAS BEEN INFORMED TO CONTACT SPENCER TURBINE CO.

DIRECTLY:

BACHO VENTILATION AB

S-193 00 ENKOPING, SWEDEN

ATT: MR. GUNNAR TENGDAL TELEPHONE: 0171/332 00

THIS IS MANUFACTURER OF FANS AND VENTILATION AND

HEATING SYSTEMS. IT BELONGS TO THE LARGE AND WELL-KNOWN

BAHCO GROUP, SHARE CAPITAL SKR 50 MILLION, TURNOVER SKR 475 MILLION, EMPLOYEES: 3,100. ESTABLISHED: 1889.

EXCELLENT TRADE CONTACT.

PREPARED BY: ECON:CA:GWITT APPROVED BY: ECON:CA:TRUMME

PERRY

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Message Attributes

Automatic Decaptioning: X

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